

Title Insurance for Your Clients



As a real estate professional, you work hard to earn the respect and loyalty of homebuyers, builders, attorneys, investors, and lenders. They trust you to recommend a reliable title insurer. We want to be your first choice.

You can recommend one of the LandAmerica title insurance companies with complete confidence in our strength, stability, and expertise. These days, it's tough for anyone to go it alone. We're all looking for partners we can depend on. LandAmerica provides a broad range of services on which your clients can rely. Here are just a few reasons to recommend us.

Financial Strength

Smart real estate investors seek a title insurance underwriter with the assets and reserves to back the policies it issues. As of 2004, LandAmerica had over \$3.2 billion in corporate assets and over \$3.5 billion in revenue, and we insure some of the nation's largest and most complex transactions.

National Presence

Our extensive nationwide network of branch offices, authorized agents, and approved attorneys provide your clients with smooth closings virtually anywhere in the country —and beyond. LandAmerica's presence extends beyond our national boundaries and continues to expand. Our complete network offers several business divisions that provide national services. Those divisions include:

- **LandAmerica Commercial Services**— Providing a single point of contact for coordinated title and real-estate related services on complex, multi-property transactions.

- **LandAmerica 1031 Exchange Service**— Providing products and services to facilitate tax-deferred property exchanges as defined by section 1031 of the Internal Revenue Code.
- **LandAmerica National Lender Services**— Providing centralized ordering and customized service packages for credit, tax, flood, title, closing/escrow, and default services.
- **LandAmerica Agency Services**— Providing underwriting, title, closing/escrow, as well as business support and affiliated relationships for over 10,000 agents nationwide.

Superior Service

LandAmerica companies have been underwriting title policies since 1876, and we haven't stopped perfecting the process yet. We stay on the leading edge of technology in our commitment to making each transaction as easy, thorough, and efficient as possible — without sacrificing the personal touch.

Security for Your Clients' Investments

We have title insurance products to protect lenders and property owners against loss or damage due to title defects. This allows lenders to mitigate risk and have greater portfolio flexibility. Homebuyers have peace of mind knowing that their investment is secure.

Your clients deserve the best. When you recommend LandAmerica, you can rest assured that you're giving sound advice. Your clients' investments will have first-class protection.

If you have questions about title insurance or real estate transaction services, please contact your local office or visit www.landam.com.

This brochure is intended for information purposes only. Your title insurance policy contains terms and conditions that may limit or restrict coverage. Consult your attorney for specific advice regarding your legal rights.



The LandAmerica family of title insurance underwriters includes:

- Commonwealth Land Title Insurance Company
- Lawyers Title Insurance Corporation
- Transnation Title Insurance Company

LandAmerica Financial Group, Inc. is a leading provider of real estate transaction services with over 1,000 offices and a network of more than 10,000 active agents. LandAmerica serves agent, residential, commercial, and lender customers throughout the United States, Mexico, Canada, the Caribbean, Latin America, Europe, and Asia. LandAmerica is recognized as number one in the mortgage services industry on *Fortune's* 2007 list of America's most admired companies.



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